

M&L Supply, Fire & Safety is proud to announce that something old is new again:

We've added *Bullard Thermal Imagers* back into our product line up [READ MORE](#)

CAMP BUCKO NEWS:

Special thanks to Ontario First Nations Technical Services and Mohawk Fire Department as well as our sponsor partner Task Force Tips. As part of our ongoing support of Camp Bucko, all of the proceeds from the sale of two special Blitzfire packages were donated to Camp Bucko (Burn Camp for Kids of Ontario). A cheque presentation was made to the Ontario Association of Fire Chiefs Ladies Auxiliary during their luncheon this year at the O AFC.....[READ MORE](#)

Check out our **NEW** website

WWW.MNLSUPPLY.COM

MARK MOMENTS

Old Dogs & New Tricks



For quite awhile now the 'girls' in the office have been bugging me to "move into the 21st Century and get a Blackberry" (or at least something with e-mail capabilities). And, as most "old dogs" do, I resisted the change with all of the conviction I could muster....."I've done just fine all of these years without it – you can't teach an old dog new tricks you know" was my common reply when the subject came up.

Well, as much as old dogs hate learning something new, we don't have the energy we used to either and so they wore me down eventually. Now I'm the proud owner of an iPhone. Yep, that's right, an iPhone – no baby steps for me into this new era of smart technology – I was dragged kicking and screaming the whole way. The transition wasn't easy – and the fuss that was made over my virgin e-mail to the office from the road (which I'm proud to say included a video I had filmed all by myself) was embarrassing. There were definitely moments when that iPhone almost added "flying" to the list of amazing things it could do. Eventually we made peace and now I maybe even like it – just a little.

What is the point of this story? It's to share a little something that I learned through this experience.....change can be a good thing. Sometimes, new *is* better – more efficient – and, dare I admit it, even easier. Something to consider: I think this "old dog" might have just learned a new trick after allbut don't tell the girls.

Thanks for spending time with us,
Mark

On a recent trip to **Chemguard** in Texas, Several members of the M&L sales team along with representatives Jay Fredrickson (Chemguard) and Mark Naylor (Fides Marketing) took some time out to clown around "Texas Style". It wasn't all fun and games though as there was plenty to learn according to M&L Rep (and Peterborough Firefighter) Brian Honey. Read about Brian's experience:



"Inside the Bubble"

So you think foam is foam...simply mix some foam concentrate with water and air and presto, you have foam, right? Well a couple of weeks ago I quickly learned that there's a lot more to "foam" than meets the eye..... [READ MORE](#)