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*"Stay Fire Smart, Don't Get Burned"*

As I'm sure you know October is Fire Prevention Month but do you know where it all started?

It began as a way to commemorate the Great Chicago Fire which happened in October 1871. Still think Mrs. O'Leary and her cow are to blame – click on the "MOO MYTH" link below to find out more about this well known story and incorporate it into your prevention programming.

\*MOO MYTH

## Welcome to the First Edition

Welcome to the first edition of the M&L Supply, Fire & Safety quarterly newsletter/M&L Supply Lines.

We recently surveyed a number of our customers and asked for your advice. "What do you think about a newsletter?" we asked. "Tell us about the good, the bad and the ugly".

What you told us is this, 'keep it short, make it count'.

So our goal is to deliver what you asked – short and sweet but helpful & interesting.

## Faces of M&L Supply - Meet the Pres

I've held many jobs in my life – construction worker, milk truck driver, cheese factory worker and explosives technician to name just a few. These jobs came and went but my passion for firefighting has remained a constant for the last 30 years. I was a volunteer firefighter with Newington Fire Department for 15 years and a training officer in Winchester and Ross Township. I worked with both Safe Design Apparel and Class A Fire & Rescue before deciding I really wanted to give it a try on my own.



Thanks to the following folks who gave me the kick in the butt I needed to get started:

Don King (*Safe Design Apparel*), 'Uncle' Larry Linton, (*Task Force Tips*) and Jim Wark (*Niedner*).

Thanks also to the very first M&L Sales Representative Mike Vilneff, current Deputy Chief of Cobourg Fire Department and, obviously, a very brave man.

The "L" of M&L Supply is my wife Lori. She and I worked the first ten of our 16 years in business (and counting) in the kitchen of our family home. Eventually, as the family and the business grew, it was time for one to leave the nest and we made the 'big move' to our current head office in Ingleside, Ontario.

I am most grateful to M&L's customers - thanks to your support; we've enjoyed incredible success and have seen this little "kitchen table" company grow to a dedicated team of 10 Sales Representatives, 5 Service Technicians and 6 full time head office staff members.

So I hope you enjoy this first newsletter - that you find it both a useful resource and an interesting read.

Thanks for taking the time to get to know us.

Have a Quiet One!

- Learning On Line from Task Force Tips

\*Measuring Flow & Pressure

\*Foam Eductors

Welcome to Canada!

Brian Podsiadlik, Canadian Regional Manager for Task Force Tips will be visiting a few M&L customers to provide product demonstration and information sessions during the first week of November.

Contact your M&L Sales Representative to find out if Brian will be in your area.

## Task Force Tips Opens New World Headquarters

**VALPARAISO, IN** – As one of the more than 1,500 guests invited to attend a two-day grand opening celebration at Task Force Tips' new world headquarters in Valparaiso, Indiana, I was treated to an absolutely first class and inspiring experience.

Walking into the main entrance, I found myself in the center of something like a fire fighting museum that was both a lesson in the history of this industry icon and a reminder of the cutting edge innovation for which they are renowned. Says Rod Carringer, vice president of sales and marketing, Task Force Tips' new facility has created much needed meeting room and demonstration space, more than doubled the work area for fire fighting equipment production, and finally united two separate TFT facilities back under a single roof.



For this expansion, the third in its 30 year history, TFT added 98,000 square feet of office space to the existing 50,000 square feet Innovation Way location in Valparaiso, Indiana. Aside from allowing the opportunity for growth, the new location affords a central base for TFT University – an ongoing program that enhances participant's job skills through product and operational awareness activities and discussions.

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*(Please see sidebar "Learning On Line" for a new addition to the TFT University offering where you can link to brief product training videos posted on You Tube that are full of useful and practical information)*

We're still talking about what we saw, and the things we've planned for the upcoming year. Even though we could probably teach our U.S. friends a thing or two about cooking, there wasn't a thing we could show them in terms of being hospitable. It was time very well spent.

## Hose Monster - An Exciting New Product



The newest technology in fire flow testing and main flushing is brought to you by M&L Supply – Introducing The Pitotless Nozzle™ and the Little Hose Monster™.

You'll never have to shut down in the middle of a test to change out a pitot because it got hit by a rock. Use the Pitotless Nozzle with the new Little Hose Monster™ for

fire flow testing or unidirectional flushing; or mount it directly on a hydrant, test header valve, or any fixed 2 1/2" outlet.

Flow rate is determined by reading internal pressure of the nozzle. With no pitot in the stream, most debris will pass through without causing damage. The unique and patented constant rate of area reduction shape of the Pitotless Nozzle creates a steady laminar flow. Even when attached directly to a hydrant nozzle, the gauge needle is steady.

- No More Pitot Replacements
- Read flows from 48 GPM to 1607 GPM
- Four sizes - 1", 1 1/8", 1 3/4", 2"

- Color-coded for easy size identification
- FM Approved for flow rate accuracy
- Creates a laminar flow that eliminates turbulence and gauge needle bounce
- Anodized Aluminum
- Use with the new Little Hose Monster™, the Model II Hose Monster™ or connect it directly to a hydrant

The Little Hose Monster is designed to work with the **Pitotless Nozzle™**. (sold separately) Just push the Pitotless Nozzle into the inlet of the Little Hose Monster. The spring loaded latch levers automatically snap into place.

**Small** – The Little Hose Monster measures 12” wide x 10” and does the job of neutralizing the tremendous force of discharge water as well as the original Hose Monster.

**Lightweight** – The Little Hose Monster weighs only 3 pounds. With the Pitotless Nozzle and gauge, it still only weighs 6 pounds.

**Durable** – The Little Hose Monster is made from injection-molded glass filled polypropylene. (It’s not PVC)

## Hose Monster Set Up:

